



SI-39

DPB #3: Absolutely Positively

DPB stands for **Daily Performance Builder**. These are questions designed to promote incremental development and mastery of any job. They are used by high-performance people who possess the passion and commitment to do their best and accomplish the most in any situation for which they have a responsibility for the outcome.

DPB three orbits around the question, **“What are the key results that I’m absolutely responsible for completing each day?”** This question bores into the granite of teaching.

Do you remember when FedEx came out with its motto, “When it absolutely, positively has to be there overnight”? Their tagline fearlessly declared the key results for their business.

Can you courageously state absolutely, positively exactly what you intend to accomplish every day or for every class meeting? For example, as an aviation technology instructor, safety became an absolute highest teaching priority when instructing students who were working in and around, aircraft, and especially, when the work required running the engines.

Perhaps your classes meet far from machinery, toxic chemicals, electrical power circuits, sharp tools, etc. What might your teaching imperatives be? Could they include a safe, supportive learning environment: effective lighting, low noise, adequate ventilation, comfortable temperature, clear sight lines to projected media, etc.? Given a safe and supportive learning environment, what else might be key results areas for you? Specific learning outcomes? A specific level of student

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involvement and project completion? How about daily key results areas for an online class? What could they be? What should they be?

When you identify and achieve key results each day, your sense of enjoyment and fulfillment will jump. Furthermore, your students will notice and respond positively when they see you taking success seriously. Knowing what you positively have to accomplish with your classes, ensures that you are teaching for success.

*~John H, (Jack) Shrawder, Exec. Director
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